

**How much time,
money and faith have
you lost this year
tracking, managing
and replenishing
your inventory?**





Welcome to the era of smart instrumentation

So far, we can only guess what happens to medical devices in the field. This results in many pain points in the healthcare industry...

How do I efficiently execute a recall?

How do I ensure tray readiness prior to surgery?

How often are instruments used?

How do I know when to perform maintenance?

How do I know when to pick-up a tray after surgery?

How do I estimate the cost of dormant trays?

But what if you could know for sure?

What if medical devices could report meaningful data?

What if we could collect data in the field to make better decisions outside of it?

That's what SMADE was born for...

SMADE revolutionizes the medical device industry by introducing smart solutions that not only create business impact but change the healthcare ecosystem for the better, with a safer and more responsible use of medical devices.

Meet

Providing the most accurate data ever from surgical instrumentation and kits in the field, SMADE allows all users to **track instrument usage, determine tray location, content, locally or remotely, get the number of cleaning cycles, autoclave cycles, shocks received, geolocation data...**

A proprietary UX-centric and advanced data analytics platform, called S-HUB, processes field data collected on state-of-the-art devices into actionable insights for regulatory & quality, sales, logistics, marketing, R&D and financial stakeholders.

SMADE reveals and makes available **the most accurate field data in realtime.**

- Greatly **reduce** your **unnecessary capital expenditures**
- **Empower** your **decision-making process** and **capabilities**
- Significantly **optimize** your **inventory management**

Experience SMADE unlimited potential

SMADE **collects, analyzes** and **delivers** **the instrumental data** you need to transform your performance.

Data collection
from the field



10
metrics

Data transfer
to platform



50+
analytics

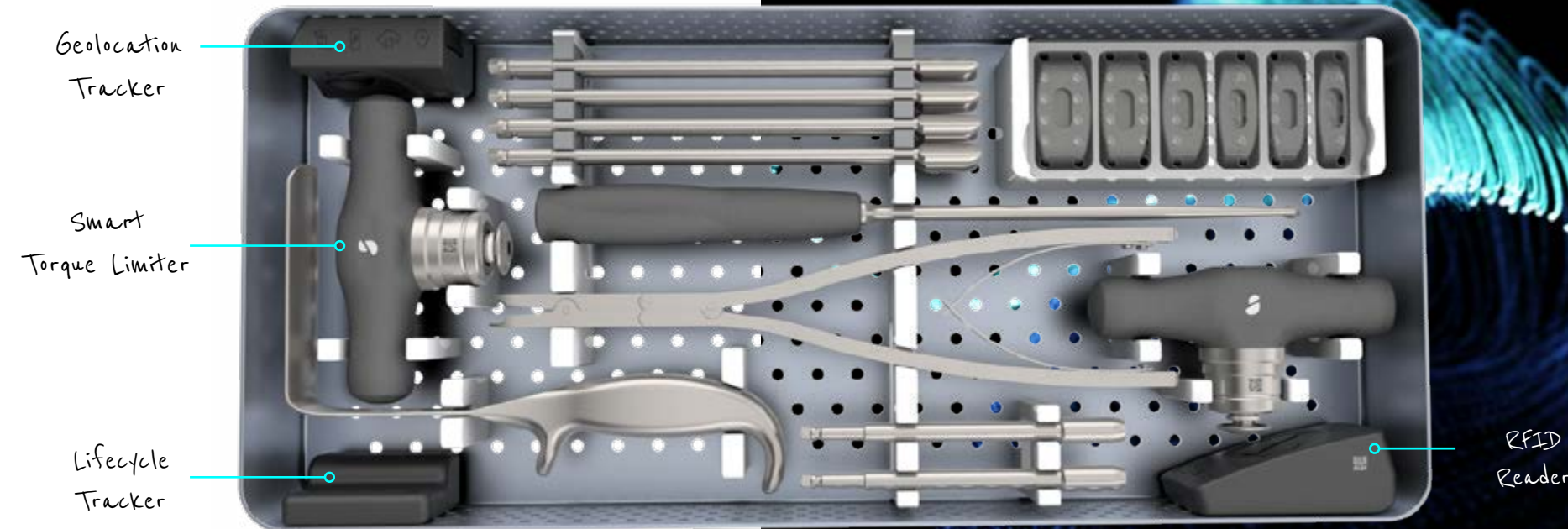
Data-powered actions
for the field



Countless
actions

We are software-empowered hardware

Self-powered and resistant to extreme environments, SMADE electronics-embedded medical devices deliver data on an **in-house developed technological platform**.



Reliable

- ✓ Because incorrect data are threats that engage all stakeholders' responsibility, data integrity is not only a priority but a guarantee.

Heat resistant

- ✓ High temperature-resistant electronic components that can go through multiple cleaning and autoclave cycles without being damaged.
- ✓ Metal-compatible radio frequency technology allowing to include RFID tags even in metallic trays.

Sustainable

- ✓ A high-end low consumption technology to make our devices last over time and contribute to tomorrow's net zero healthcare environment.
- ✓ An extended long-life battery for a great autonomy and environmental footprint reduction

tiny tech **MASSIVE DATA**



Digital ID



Cleaning Counter



Autoclave Counter



Actuation Counter



Activity Tracker



Location Tracker



Inventory Cycle Counter



Shock Detection



Drop Counter



Automated Data Transfer

Designed to aggregate tones of invisible data from the field, SMADE collects, analyzes, translates them into valuable and actionable insights.

Web based



Accurate and meaningful

- ✓ S-HUB delivers the most accurate and meaningful data with a beautiful display. Just try it and you will adopt it.

Smooth and user-friendly

- ✓ Designed to address most of the needs frequently mentioned by the teams.
- ✓ Providing a seamless and effortless experience.
- ✓ Easy to adopt, easy to use and easy to integrate your ERP.
- ✓ Same features, same user-friendly look-and-feel wherever you work, wherever you are.

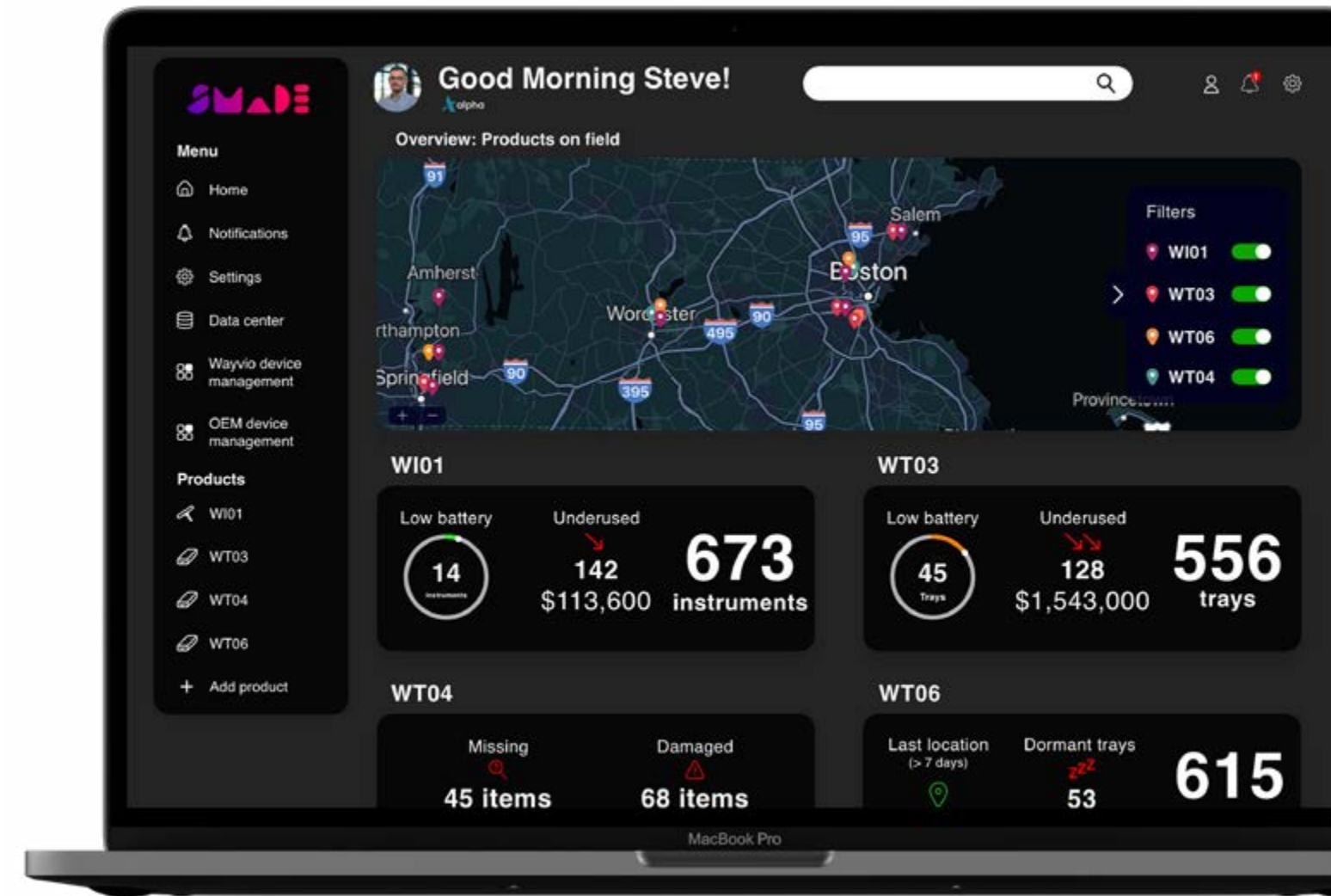
Custom experience

- ✓ Adaptive to each customer, each team, each user, customized and tailored to each company's usage and needs.
- ✓ Custom dashboards tailored to each department's needs.
- ✓ Role based access control with different access levels depending on user roles and permissions.

Adaptive

Responsive

User-centric



Proprietary

Revolutionizing the medical device industry one department at a time

the
SWADE
effect

Sales Operations Teams

- ✓ Ensure kits are complete
- ✓ Ensure kits arrive on time
- ✓ Ensure kits are sterilized on time
- ✓ Improve patients & surgeons' experience
- ✓ Express delivery through field transfer

Finance Teams

- ✓ Get real inventory value
- ✓ Pinpoint underperformers
- ✓ Hold accountable right stakeholders
- ✓ Seek proper compensation

Marketing and R&D Teams

- ✓ Strengthen product claim through enhanced technical options
- ✓ Propose new development ideas based on real usage data, performance data, user feedback, ...

Regulatory Teams

- ✓ Save time and money
- ✓ Perform necessary maintenance only
- ✓ Optimize recall processes
- ✓ Ensure patient safety and regulatory compliance

Logistics Teams

- ✓ Improve turnover rate
- ✓ Reduce asset misplacements
- ✓ Reduce asset losses
- ✓ Call back products when needed
- ✓ Guarantee kits' readiness
- ✓ Avoid mistakes during kit preparation

Ready for your SMADEification?
Let's transform
your business together!

